Excess Stock Sale Begins This Morning

Thousands of dollars' worth of merchandise will march out to-day to the tune of the reduction hammer.

The Prize Values

will be quickly recognized, but more quickly sold. Better come early. Especially notable are these:

Up to \$4 Corsets—Warner, American Lady, C. B. and Kaufmann makes; extra long models, odd sizes. tra long models, Sale price, \$1.12.

Skirts, Princess Slips and Combinations, beautifully trimmed.

Children's Dresses-Lingeries in voile, marquisette and batiste; hand embroidered and elaborately trimmed; sizes 2 to 14 Sold up to \$3.00. Special, \$1.12. years; sold up to \$3.50. Special, \$1.12.



Social and Personal

ninth Street.

Annual Meeting.

Surprise Party.

Pearl Huss, Ruby Kuhn, Emma Glinn, Janie Pierce, Estelle Thurston, Gladys Snider, May Huss, Laura Querry, Louise

In and Out of Town.

Mrs. Sidney Hirsh, of Lynchburg, ar

Mrs. L. R. Colbert, who has been visiting in this city, has returned to Spotsylvania.

ived in Richmond last week to

John H. Lyons has announced the marriage of his elster, Mrs. Josephine Lyons Pemberton, to Dr. Arthur Green-wood, of Marblehead and Boston, Mass. The ceremony took place at the residence of Mr. Lyons, 1026 West Franklin, on Saturday.

Society Events To-Day. Smart society will be very busy to-

day attending several functions of in-terest. The debutantes and the dancing men will be present at the dance given by the Bachelors' Cotillion Club at the Richmond Hotel, and the chaperones for the affair include Mrs. Henry Landon Cabell, Mrs. R. Car-Scott, Mrs. Fred Pleasants and Mrs S. McNell. Officers of the club arles C. Barksdale, president; Walter S. McNell. Officers of the cub-are: Charles C. Barksdale, president; William J. Miller, vice-president; George Fitzgerald, secretary and treas-urer, and the board of governors in-cludes John P. Lea, James D. Patton, Wortham A. Spilman and Peyton Fleming. A number of visiting girls, who are in Richmond this month, will attend the german to-night.

The older society set will be enter-tained at a dance this evening in the ballroom of the Jefferson Hotel, at which Mr. and Mrs. de Soto Fitzgerald

will be hosts.

At the Woman's Club.

This afternoon is Virginia Day at the Woman's Club and Mrs. Christopher Tompkins is chairman. Mrs. William Pearl Huss, Ruby Kuhn, Emma Glinn. Stanard will read a paper on "Men, Vomen and Ways of Other Days," and the entertainment will begin promptly at 4 o'clock. The January card tour-nament took place in the pariors of the Woman's Club on Friday evening with seventeen tables playing. The highest score was made by Mrs. Ambrose Allen, and the tournament was under the cap-able management of Admiral Harrie ble management of Admiral Harrie
Vebster. Supper was served at the
ard tables, and the parlors were pretlly decorated in narcissus and pink
oses. The next club tournament will
ake place on February 20.

Miss Augusta Daniel Hill meet her

Miss Augusta Daniel Hill meet her

Mesting Postario General Guarles, Reison Jennings, Vernon Jennings, Lynwood
Thurston, Herbert Frith and Garland
Bottom.

During the evening Miss Carine Frith
entertained the party with a number
of selections on the plano.

Miss Augusta Daniel will meet her ass on "English Cathedrals" at the Owing to the above class on "English Cathedrals club on Wednesday afternoon.

Class on "English Cathedrals" at the club on Wednesday afternoon.

Approaching Marriage.

Mrs. Anna Hatke announces the approaching marriage of her daughter, Miss Anna Agnes Hatke, to Robert J. Strotmyer. The wedding will be celebrated on Wednesday morning, at 10 be held on the third Wednesday in February.

Cowing to the absence from the city of the president, Miss Jane M. Ruther-foord, the January meeting of the Virginia Mountaineer Education Society has been postponed. The meeting will be held on the third Wednesday in Child Perishes in Flames. [Special to The Times-Dispatch.] on Wednesday morning, at 10 lock, in St. Mary's German Catholic Church

House Party at Maplewood.

A week-end house party was given at Maplewood, the home of Mr. and at Maplewood, the home of Mr. and Mrs. W. A. Hammond, near Ashland, this week and a series of informal entertainments were arranged for the entertainment of the guests. Those who enjoyed the hospitality of Maplewood were Miss Constance Redd, Miss Mamie Walkup, Miss Dorothy Courtney, Misses Vera and Mary Hamman, Robert Baldwin, Richard Rudder and Dabney Crenshaw, all of Richmond.

In New York. Mrs. Mary Pace Groner, who with Mrs. Hawkesworth, manages the Thes Dansants at the McAlpin in New York, Dansants at the McAlpin in New York, has been having a large number of distinguished visitors lately. Mrs. Groper tetrined on Thursday from Washington where a dinner was given in her honor at the New Williard on Wednesday evening. She also makes frequent trips to Philadelphia, where the These Dansants at the Bellevue-Stratford are under hor management.

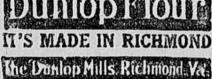
Mrs. Arthur Huffman, of Roanoke, is the guest of Mrs. Webster Whitten, at the Bellevue-Stratford are under hor management.

Miss Augustine Allen has returned to Virginia Beach, after a visit to Miss.

RRICHTIC DICFACE

Richmond, are among the Virginia col-ony at the Hotel McAlpin, where Mr. and Mrs. W. F. Rowe are spending a

and Mrs. W. F. Rowe are spending a few days there. Others registered there last week were: I. Freed, M. H. Tomlinson, Wil-liamson Talley, James H. Anderson, J.



Get Ready for 1914 Our Office Furniture Department can solve the question of Filing Cabinets, Desks, etc., for the new year, LET US "SHOW YOU."

SYDNOR & HUNDLEY

SEVENTH AND GRACE STREETS.

Children's School \$1 ALBERT STEIN

Cor. 5th and Broad Sts.

HAVE YOU SEEN THE New Method Gas Ranges is visiting her sister, Mrs. C. B. Payne, in Scottsville. Mrs. Stewart Smith, of Hanover County, is the guest of her sister, Mrs. J. W. Smith, in this city. PETTIT & CO.'3?

Legal Steps Taken to Protect Their Interest in Nicholas Estate.

MYSTERY STILL UNSOLVED

St. Louis Woman Claims Property of Farmer Who Was Murdered.

Harrisonburg, Va., January 18.—The four brothers of George M. Nicholas, the wealthy East Rockingham farmer, who was mysteriously poisoned in August, 1912, have taken legal steps to prove that the alleged will of the eccentric hermit is a fraud and forgery. The alleged will, which did not turn up until a year after the death of Nicholas, leaves over \$100,000 of the Rockingham estate to Miss Ella McClendon, of St. Louis, Mo., who claims to be a for-mer sweetheart of the old hermit, and who, as she says, cared for him and nursed him back to health and strength after a street car accident in St. Louis everal years ago.

Judge Haas, in the Circuit Sourt here, has issued an injunction temporarily restraining the St. Louis woman's law-years from removing the alleged will from the jurisdiction of the Rockingham court. The Missouri lawyers will have to show cause on Friday why the paper should not be filed here in court and why it should not be examined by the four brothers, whom the court had declared the rightful heirs of the estate, before the strange will, written on a piece of paper, was received by Commonwealth's Attorney Harrison from an unknown source.

In the Service of the King Circle, of King's Daughters, will meet this af-ternoon at 4 o'clock with Miss Laura Armitage at her home, 7 North Twenty-The Helping Circle of King's Daughters will meet this afternoon at 4 o'clock at the residence of Mrs. A. S. Clayton, 2307 East Broad Street.

There will be a rehearsal this evening at 8 o'clock at the First Baptist Church for the chorus of older girls taking part in the Jubilate. The rehearsal is under the direction of Mrs. Basil Gwathmey and Shepherd Webb. The annual meeting of the board of managers of the Sheltering Arms Free Hospital, which was postponed from last week, will take place at 11 o'clock on Thursday morning at the hospital. Members are asked to note the change in the hour and the day. Election of officers and much important business will take place at this meeting.

lived alone with his aged housekeeper, in the great fifteen-room mansion on the Shenandoah River. He owned much land, and kept his money in a dozen banks. On August 5 his brother Charles, with a number of farm hands. went to the place to harvest the crops. After breakfast five persons, who drank coffee, were taken desperately ill. coffee, were taken desperately ill. Physicians with stomach pumps hurried to the scene. All got well except Nich-olas, who died in great agony before night. Chemist Taylor, of Richmond, analyzed the stomach finding arsenic. A broken package of arsenic found in the Nicholas hallway showed that

Snider, May Huss, Laura Querry, Louise Frith, Carolease Bottom, Bessie Ker-wan, Katin Dickerson, Fannie Dicker-son, Louise Powell, Vera Tompkins, James Bryant, Earl Bottom, George Jackson, Milton Kuhn, Asher Harman, Henry Snider, Dan Finegan, Edgar Flerce, Buford Quarles, Nelson Jen-nings, Verno, Jenings, Lynwood somebody had put poison in the coffee.

Many stories of Nicholas's eccentricties are told. His cattle and horses died from idleness and old age because he could not get his price for them. His farming machinery and outhouses to pieces. He once wrote a big check on a scrap of paper torn from the margin of a newspaper. Rooms in the big house remained closed for

[Special to The Times-Dispatch.] Lynchburg, Va., January 18.— Mrs. Adolph Osterloh expects to leave one-year-old child of Edward Austin, day. on Thursday to spend some time at Palm Beach, Fla. Miss Gabriella Page has been the re-cent guest of Miss Annie Valden, at her home in Ashland. Miss Belle Friend, of Danville, is a guest at the home of Peter H. Mayo, on West Franklin Street.

Miss Florence Simpson has returned to her home in Kentucky, after a visit to Mr. and Mrs. T. Francis Green, of S09 West Franklin Street.

An Approaching Marringe.

Lynchburg, Va., January 18.—Mrs.

Walker W. Tyler has announced the approaching marriage of her daugh-ter, Miss Elizabeth Walker, to Frank S.

Miss Augustine Allen has returned to Virginia Beach, after a visit to Miss Dorothy Harrison, in Richmond. BRIGHT'S DISEASE

Dorothy Harrison, in Richmond.

Leon M. Phelps, of 2412 Stuart Avenue, who was operated on at Grace Hospital, is improving.

Mrs. John M. Spence, of Norwood, is spending several days in Baltimore.

Mrs. William Marable, of this city, has gone to Norfolk, where she is the guest of friends.

David T. Crockett, of Bluefield, W. Va., is visiting in Richmond for a short time.

Miss Zayde Branch and Miss Harriet Calhoun are returning to-day from Norfolk where they have been guests of flow have Bright's Disease do you not flow have Bright's Disease of you not flow have Bright's Disease do you not flow have flowed in California. Spalling replied that after he had spent \$10,000 after the droppy had developed and the case was supposed to be hopeless and to tell the father to put the patient on Fulton's Renai Compound.

Craig advised the father and the Renai Compound was taken to the patient. She recovered and was teaching school teacher, the daughter had the has time to think of the health and happiness of those about him. A young last whom he has the to think of the health and happiness of those about him. A young last year the has time to think of the health and happiness of those about him. A young last year the has time to think of the health and happiness of those about him. A young last year the health and happiness of those about him. A young last year the health and happiness of those about him. A young last year the health and happiness of those about him. A young last year the health and happiness of those about him. A young last year the health and happiness of t

McDougall Kitchen Cabinets and Detroit Jewel Gas Ranges make sweet tempered house-Mrs. F. L. Frazier, who has been visiting here, has returned to her home in Spotsylvania County. Mr. and Mrs. I. N. Duke, of this city, have been the recent guests of Mr. and Mrs. William Duke, in Ashland.

JURGENS Adams and Broad.

MADE FROM PILLSBURY'S BEST FLOUR.





Men's Winter Underwear Reduced

Men's \$1.00 Gray, White and Red Wool Underwear; 79c

Men's \$1.50 White and Red Wool Under- \$1.29 Men's 50c Ribbed Underwear,

the snug fitting, long wear- 39c ing kind; special...... Men's 50c Fleece Lined Underwear, good, heavy and 39c warm; special...... Men's 50c Flannelette 39c Men's \$1.25 Flannelette 98c Pajamas; special.....

NEWS OF EASTERN SHORE

Onancock, Va., January 18 .- The folowing officers have been elected by the Jefferson Davis Chapter, Daughters of the Confederacy, for the year 1914: president, Mrs. S. J. Stevenson: vice-president, Mrs. S. J. Turlington; sec-

historian, Mrs. A. B. Dunaway.

A gold medal is offered yearly for the best essay written by a high school pupil in St. George's parish, on a given subject. "The Battle of the Merrimac and Monitor" has been decided upon. The prize essay will be read at the from an unknown source.

The Nicholas brothers say they are anxious to hurry matters, as the prosence of the alleged will has raised a cloud over the title of the land and second over the title of the land and second over the title of the market value by died since the last roll call, three anxious to nurry matters, as conserved and cloud over the title of the land and seriously affected the market value thereof. They say that their brother never was in St. Louis, probably never heard of the woman, and they claim that the will is a fraud.

The Nicholas brothers take hope from the fact that Miss McClendon is under a Federal indictment on the charge of trying to secure money fraudulently from the estate of a man in Nevada. This matter, which has no connection

a Federal indictment on the charge of trying to secure money fraudulently from the estate of a man in Nevada. This matter, which has no connection with the Nicholas affair, will come up for trial in the Federal Court at Cape Girardeau, Mo., in April.

The Nicholas poison mystery, with the subsequent developments, has become a celebrated case Nicholas, who was a one-legged Confederate soldier, lived alone with his aged housekeeper, lived alone with his aged housekeeper, and S. F. Rogers.

Spencer F. Rogers was elected presi-

dent, Otho Lee Parker, cashier, and George H. Powell, assistant cashier. Mr. and Mrs. George Frederick Floyd have issued invitations to the marriage of their daughter, Mary Grace, to John Abbott Byrd, of Metompkin, at old Hungar's Episcopal Church, Bridgetown, January 29. Mr. Byrd is one of the younger members of the Accomac County, having graduated from Rich-

national Committee on School Sanitation, gave a most instructive talk on "What's Teacher Can Do Toward Sanitation" to the normal training class at the high school on Thursday; Dr. Blumfield, a member of the State Board of Education, lectured to the class on "The Hookworm" on Friday. The same day A. F. Lincoln, of Richmond, gave an interesting talk to the whole school on "School Spirit."

Six thousand barrels of oysters and clams have been shipped from Chinco-teague to the Northern markets in the past two weeks. Large clams are bringing \$10 per 1,000, the best price ever realized by the shippers. Ten past two weeks. Large clams are bringing \$10 per 1,000, the best price ever realized by the shippers. Ten years ago 20 cents a hundred was considered an extortion. One thousand barrels of clams were shipped are Market and Secretary of State, matters affecting the administration of the church, and ever take his place among the peers social problems and policies in various foreign countries.

Cardinal Rampolla has been for the parrels of clams were shipped on Mon

one-year-old child of Edward Austin, colored, of this city, was burned to death on Saturday afternoon in a shack belonging to Curtis and Shumway, railway contractors on the Southern Railway near Cool Well. The child's mother left it in the shack with its father who was asleep. When the man was aroused by the fames he rushed out not knowing the child was there. When he discovered this it was too late to save the child.

A telegram received here announced the death of Mrs. Tabetha A. Read in Saltimore. She was born and lived in Accomac County until a few years ago. Mrs. Read died of pneumonia, and was seventy-four years old. She was survived by two daughters, Mrs. Hansurvived by two daughters, Mrs. Hansurvive Belle Haven.

Object of Bill to Be Introduced in House To-Day by Representative Lever.

Leon M. Phelps, of 2412 Stuart Avenue, who was operated on at Grace Hospital, is improving.

Mrs. John M. Spence, of Norwood, is spending several days in Baltimore.

Mrs. William Marable, of this city, has gone to Norfolk, where she is the guest of friends.

David T. Crockett, of Bluefield, W. Ya., is visiting in Richmond for a short time.

Miss Zayde Branch and Miss Harrist Cathoun are returning to-day from Norfolk where they have been guests of Mrs. Hammond Johnson.

Miss Salile Grady has returned to Richmond, after a visit to relatives in Waynesboro and Stanuton.

Mrs. J. N. Ashworth and hef son, of this city, are visiting Brs. Gus Chapin, in Blackstone.

Mr. and Mrs. Montgomery B. Corse, of Lexington, who have been in Richmond of or a short stay, are now in Washington.

Mrs. F. L. Prazier, who has been visiting here, has returned to has provided in Spotsylvania County.

Mrs. F. L. Prazier, who has been visiting here, has returned to her spotsylvania County.

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"The cotton farmer in the sale of his cotton is absolutely at the mercy of the local buyers in the matter of grades in ninety-nine cases out of one hundred," said Mr. Lever. "Except for the determining factors of dirt, trash and stains, the farmer has no way of knowing what grade of cotton he is about to sell, and is forced to sell at the grade determined by the buyer, and many of the buyers are almost as lacking in information as the farmer himself. Some action must be taken to secure the sale of the South's cotton crop for its intrinsic value. This bill lays the foundation for arousing such sentiment as will force State Legislatures to inaugurate some system in co-operation with the Federal government to provide expert cotton graders at various cotton centres of the country."

KING ALBERT PLANS PRONOUNCED CHANGE

Certain Amount of Autonomy Will Be Allowed Belgian Crown Colony.

ING ALBERT, who, ever since his visit to Africa, prior to his accession to the throne, has dispiayed a very pronounced interest in everything pertaining to the Congo Valley, and to whom, moreover, the drastic reforms of the terribe abuses that marred the rule of his uncle, the late Leopold IL, over the former Congo Free State are mainly due, has announced to the Belgian logislature the immitience of a radical change in the government of what has now been converted into a Beigian crown colony. The administration of Belgian Congoland by Belgian officials, under the immediate orders of a government colonial department at Biussels, accountable to Parliament and to the King, is an immense improvement over the former despotic sway of the Murray only sailed from New York

of the Free State.

Still, the present administration of Congoland remains far from satisfactory to King Albert. He has found that Brussels is too far distant from his huge Congo colony to admit of the president, Mrs. S. J. Turlington; secpresident, Mrs. S. J. Turlington; secpresident, Mrs. A. M. Nottinglatter being efficiently governed
the Belgian metropolis, that much time
and opportunity are wasted in having
to refer every question, even mere
corresponding secretary, Miss Minnie
matters of detail, to the colonial de
partment at Brussels, and that, more
over, the officials of this department
historian, Mrs. A. B. Dunaway. conditions in Congoland, to form any correct judgment as to what shoulbe done or left undone there.

Consequently, King Albert has directed his Cabinet to submit to the national logislature of Belgium a bill providing for the establishment of a certain amount of autonomy in Congoland, investing the white colonists there with legislative rights, such as those enjoyed by the crown colonists of Great Britain. A considerable latitude is to be accorded to the Congolegislative council and efficials in allocal matters. They are, however, accountable to the Belgian government and Parliament, and the governor-general of the colony will act as the representative of the sovereign, and, appointed by the King, will possess the same extensive rights as the same extensive rights as the same accounted to the total conductor of the conductor of the corchestra of the Carlton Hotel There he has acquired wealth, fame and a very large circle of influential friends, and, having now amassed a sufficient competence, is now returning, in order to devote himself to the further study of his musical art, with

Albert hopes in this way to simplify the government of the colony, to do away with a considerable amount of red tape and expense, and, at the same the most tamous violinist of his day.

It speaks volumes for the cosmopolitanism acquired by London during the last twenty-five years, that in all red tape and expense, and, at the same the last twenty-five years, time, to rid the huge empire of Bel- the time that John has fering with its development and pros-The King spent a number of months

mond College three years ago.

Mosby G. Perrow, city chemist of gress, but a very searching investigation, undertaken regardless of disknows to-day more about Congoland. from intimate personal acquaintance. than any of his ministers of state, and, indeed, than any of the members of either of the houses of the national legislature of Belgium.

adding to the number of pairs brothers that occupy seats in

opposite side of the gilded chamber

The Marquis of Lansdowne, Union-ist leader in the House of Lords, and BY LA MARQUISE DE FONTENOY. his younger brother, Lord Fitzmaurice, also sit on opposite sides of the wooling ALBERT, who, ever since his sack, and vote one against the other.

the former despotic sway of the Murray only salled from New York Congo State satraps, independent of for England the other day, after spendall control and supervision, save that of Leopold II., in his caracity, not as King of the Belgians, but as sovereign oil and other interests of his partner, Lord Cowdray, in those regions.

Every visitor to London from this orchestra at Biarritz.

appointed by the King, will possess the same extensive rights as the governors of British crown colonies. and the most famous violinist of his

gium in West and Central Africa of there and conducting his orchestra at the administrative trammels which the Carlton, he is still unable to speak are at present restricting and inter- a word of English. Everybody invariably spoke to him there in French.

in the valley of the Congo, as heir apparent, and made a thorough examina- as having been forced into retirement conditions. It was no mere royal pro-gress, but a very searching investiga-any participation in the direction of comfort, fatigue and danger of local been alleged that he was bitterly op-epidemics. King Albert, therefore, posed to the policies of Cardinal Merry gard to foreign nations.

This is scarcely correct. For Card-

inal Rampolla remained to the end of of Extraordinary Ecclesiastical Affairs. Sir Harold Harmsworth's recent ele-ation to a peerage, on the occasion of a council of the secretaryship of state vation to a peerage, on the occasion of a council of the secretaryship of state the New Year, will have the effect of and which is intrusted with the task of of considering, in conjunction with the

ong the Unionist lords of Parlia-

side of the Atlantic who has stayed at the Carlton Hotel there in recent years, will remember the leader of its or-chestra, Jean Facon. In his boyhood a French village shoemaker, who was a genius in his way, taught him to play the violin, and instilled into him a love of music which has been the dominant passion of his life ever since He resolved to make sufficient money to enable him to turn to art, without material anxieties. After various hardships and discouraging experiences, he became conductor of a small

Nearly all of the obltuaries of the after the death of Leo XIII., and as the affairs of the church. It has also del Val, his successor, in the office of Secretary of State, especially with re-

Wedding Gifts

Popular Prices We realize that there are

but quality gift is desired. It is a matter of frequent comment of the many attractive Sterling Silver articles to be found here, which range in price from \$1.00 to \$2.50.

Schwarzschild Brothers

Richmond's Leading Jewelers, Second and Broad Sts.

last ten years a particularly active member of this council, and throughout all that time has not been absent from more than three or four meetings at the most of the council; while he

belonged to every one of the commit-tees into which the council is divided for dealing with different countries. Finally, not long before his death, he took occasion to deny the statement that he was opposed to the policy of Pius X. with regard to France, deof Plus X. with regard to France, de-claring that, in view of the conditions that have arisen in that country during the reign of the present Pope, he would have followed identically the same course as that of Cardinal Merry del Val, had he been in his place.

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Company.)

ARGUMENTS CONCLUDED.

Court Will Soon Announce Decision in Netfolk Election Case.

[Special to The Times-Dispatch.]
Norfolk, Va., January 18.—Argument in the contested election case, in which defeated candidates of the Citzens' party contest the election of James V. Treby as clerk of the courts, and B. Gray Tunstall as city treasurer, closed last night.

Judge R. H. L. Chichester, of Fredericks—burg, who was appointed to preside at the hearing by Governor Mann, said he would announce his decision in a few days. Judge Chichester anounced that he thought the case was of grave importance, not only to the people of Norfolk, but to the State of Virginia.

Lynchburg, Va., January 18.—Mrs. James G. Camm has announced the engagement of her daughter, Miss Fran-ces Eliza Camm, to Duvant Stewart. Abernathy; the wedding to take place on Tuesday evening, February 10, at St. Paul's Episcopal Church, here.

TRUESDALE MAKES DENIAL.

No Arrangement to Take Over Holdings in Michigan Central.

In Michigan Central.

[Special to The Times-Dispatch.]

New York, January 18.—William H.

Truesdale, president of the Deiaware,
Lackawanna and Western Railroad
Company, denied to-day a Wall Street
rumor that an arrangement had been
made between his road and the New
York Central to take over the latter's
holdings in the Michigan Central line.

"The Lackawanna is doing very well
under present conditions," said Mr,
Truesdale, "and has no desire to obtain
possession of the Michigan Central or possession of the Michigan Central or any other line."

An executive official of the New York Central said there had been no deter-mination on the part of the Central to relinquish any of the lines that now make up its system, and he did not be lieve the holdings of the New York Central in either the Nickel Plate line or the Michigan Central would be in-

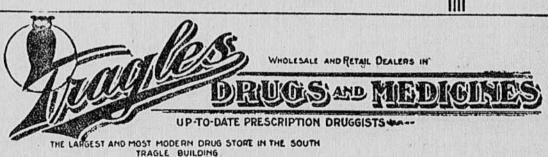
"I have heard of no such plan," he said, "and certainly if there was any such intention I would know something about it."

the administration of the church, and social problems and policies in various foreign countries.

Cardinal Rampolla has been for the Cardinal Rampolla has been for the New York Central.

UNION STORES Indorsed by Most Successful Druggist---

817-819 E. BROAD ST. PHONE MADISON 2888



Richmond, Va. January 17. 1914.

With pleasure I consent to your advertising me as endorsing Union Stores, Inc. . It should greatly benefit all classes --- Farmers, Manufacturers, Wage-Earners and Salaried Men--- and Women. Increase the market for Richmond-Made goods, and you increase the demand for Labor --- Increase the purchasing power of wages, and you benefit the employer and empleyee.

Your plan makes it easy for every one to buy stock, which I believe should pay good dividends, as well as reducing the cost of living.

My experience in popular price merchandising demonstrates that small profits will sufficiently increase business to enable the payment of dividends.

I was not only one of your first subscribers, but induced my employees to take stock. I am pleased to know that other Merchants have done the same, and am watching the enterprise with interest.

How Many Shares Will You Take?

Co-Operative Union Stores is being organized to co-operative Union stores is being organized to help you. Are you doing anything to hasten its realization? Are you taking advantage of this chance to own shares in a big enterprise, which should pay unusual dividends and multiply in value? The best thing is to subscribe at once. You pay no money until call is issued for monthly payments

Seventh and Franklin